

# Business Plan Master for Windows

(Excel 4.0)

v1.0

## Historical Financial Data

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Please Read User's Guide!

[This is SHAREWARE.](#)

Registration brings benefits!

### INCOME STATEMENT

(000's)

[My Company](#)

	<u>Year 1</u>	<u>Year 2</u>	<u>Year 3</u>
Revenue:			
Gross Sales:	150.00	150.00	150.00
Less returns, discounts	Err:508	Err:508	Err:508
Net Sales	Err:508	Err:508	Err:508
Cost of Goods Sold:			
Beginning inventory	25.00	5.00	5.00
Purchases	50.00	50.00	50.00
Freight	1.00	1.00	1.00
Total goods available	76.00	56.00	56.00
Ending inventory	5.00	5.00	5.00
Total Cost of Goods Sold	71.00	51.00	51.00
Gross Profit	Err:508	Err:508	Err:508
Operating Expenses:			
Selling Expenses			
Advertising	0.50	0.50	0.50
Commissions	1.00	2.00	3.00
T & E	3.00	3.00	3.00
Total	4.50	5.50	6.50
Administrative			

Salaries	10.00	10.00	10.00
Payroll	1.00	1.00	1.00
Withholding	0.20	0.20	0.20
Insurance	0.01	0.01	0.01
Total	11.21	11.21	11.21
General			
Rent	0.50	0.50	0.50
Utilities	1.00	1.00	1.00
Telephone	2.00	2.00	2.00
Office Expenses	3.00	3.00	3.00
Auto Expenses	1.00	1.00	1.00
Supplies	2.00	2.00	2.00
Postage	3.00	3.00	3.00
Professionals	1.00	1.00	1.00
Research	2.00	2.00	2.00
Misc.	3.00	3.00	3.00
Total	18.50	18.50	18.50
Total Operating Expenses	34.21	35.21	36.21
Total Operating Income	Err:508	Err:508	Err:508
State Taxes	Err:508	Err:508	Err:508
Pretax Income	Err:508	Err:508	Err:508
Federal Taxes	Err:508	Err:508	Err:508
Net Income	Err:508	Err:508	Err:508

#### Statement Variables

Returns	5.00%
State Tax	5.00%
Fed Tax	30.00%

#### RANGE NAME TABLE

ASSET_WORKSHEET	=\$I\$9:\$L\$28
BALANCE_SHEET	=\$O\$1:\$U\$48

D_B	=\$W\$1:\$AG\$61
FED_TAX	=\$B\$79
INCOME_STATEMNT	=\$F\$71:\$IV\$16384
RATIO_ANALY	=\$O\$53:\$U\$76
RETURNS	=\$B\$77
RMA	=\$AI\$1:\$AN\$51
STATE_TAX	=\$B\$78
STATEMENT_VAR	=\$A\$77:\$B\$79

Asset Worksheet

(000's)

Fixed Assets

Equipment	10.00
Automotive, trucks	5.00
Buildings	1.00
Fixtures	0.50
Machinery	3.00
Leasehold improvements	0.01

Total Fixed Assets 19.51

Intangible Assets

Goodwill	1.00
Other	

Total 1.00

ASSETS

Cash  
Accounts Receivable  
Notes Receivable  
Inventory

Total Current Assets

Equipment  
Less: accum. deprec.

Net Fixed assets  
Intangible Assets

Total Assets

LIABILITIES

Accounts payable  
Bank notes  
Notes payable  
CPLTD

Total Current Liabilities  
Deferred Credits

Total non-current liabilities

Total Liabilities

NET WORTH

Paid in Capital  
Retained Earnings  
Other

Total Net Worth

TOTAL LIABILITIES &  
NET WORTH

Current Ratio  
Acid Ratio

Debt Ratio  
TIE

Inventory Turnover  
Average Collection  
Period  
Total Asset Turnover

Gross Margin  
Net Margin  
Return on Assets  
Return on Equity

Off. Comp./Sales

BALANCE SHEET  
(000's)  
My Company

Dun & Bradstreet  
Industry Norms

<u>Year 1</u>	<u>Year 2</u>	<u>Year 3</u>		<u>Year 1</u>	
				\$	%
			CASH	15	48.4
			ACCOUNTS RECEIVABLE	0	0.0
15.00	15.00	15.00	NOTES RECEIVABLE	0	0.0
0.00	0.00	0.00	INVENTORY	5	16.1
0.00	0.00	0.00	OTHER CURRENT		0.0
5.00	5.00	5.00			
			TOTAL CURRENT	20	64.5
20.00	20.00	20.00			
			FIXED ASSETS	10	32.3
10.00	10.00	10.00	OTHER NON-CURRENT	1	3.2
0.00	0.00	0.00			
			TOTAL ASSETS	31	100.0
10.00	10.00	10.00			
1.00	1.00	1.00	ACCOUNTS PAYABLE	0	0.0
			BANK LOANS	0	0.0
31.00	31.00	31.00	NOTES PAYABLE	0	0.0
			OTHER CURRENT	0	0.0
			TOTAL CURRENT	0	0.0
0.00	0.00	0.00			
0.00	0.00	0.00	OTHER LONG TERM	0	0.0
0.00	0.00	0.00	DEFERRED CREDITS	0	0.0
0.00	0.00	0.00	NET WORTH	31	100.0
0.00	0.00	0.00	TOTAL LIAB&NET WORTH	31	100.0
0.00	0.00	0.00			
			NET SALES	Err:508	100.0
0.00	0.00	0.00	GROSS PROFIT	0	Err:508
			NET PROFIT AFTER TAX	Err:508	Err:508
0.00	0.00	0.00	WORKING CAPITAL	20	NA
			RATIOS		
0.00	0.00	0.00	SOLVENCY		
0.00	0.00	0.00	QUICK RATIO (TIMES)	#N/A	
31.00	31.00	31.00	CURRENT RATIO (TIMES)	#N/A	

31.00 31.00 31.00

31.00 31.00 31.00

RATIO ANALYSIS

My Company

Year 1      Year 2      Year 3

#N/A      #N/A      #N/A

#N/A      #N/A      #N/A

#N/A      #N/A      #N/A

25.35      35.29      35.29

Err:508      Err:508      Err:508

Err:508      Err:508      Err:508

Err:508      Err:508      Err:508

Err:508      Err:508      Err:508

Err:508      Err:508      Err:508

Err:508      Err:508      Err:508

Err:508      Err:508      Err:508

CURR LIAB TO NW (%)      0.00%

CURR LIAB TO INV (%)      0.00%

TOTAL LIAB TO NW (%)      0.00%

FIXED ASSETS TO NW (%)      32.26%

EFFICIENCY

COLL PERIOD (DAYS)      Err:508

SALES TO INV (TIMES)      Err:508

ASSETS TO SALES (%)      Err:508

SALES TO NWC (TIMES)      Err:508

ACCTS PAY TO SALES (%)      Err:508

PROFITABILITY

RETURN ON SALES (%)      Err:508

RETURN ON ASSETS (%)      Err:508

RETURN ON NW (%)      Err:508

<u>Year 2</u>		<u>Year 3</u>	
\$	%	\$	%
15	48.4	15	48.4
0	0.0	0	0.0
0	0.0	0	0.0
5	16.1	5	16.1
	0.0		0.0
20	64.5	20	64.5
10	32.3	10	32.3
1	3.2	1	3.2
31	100.0	31	100.0
0	0.0	0	0.0
0	0.0	0	0.0
0	0.0	0	0.0
0	0.0	0	0.0
0	0.0	0	0.0
0	0.0	0	0.0
0	0.0	0	0.0
0	0.0	0	0.0
31	100.0	31	100.0
31	100.0	31	100.0
Err:508	100.0	Err:508	100.0
0	Err:508	0	Err:508
Err:508	Err:508	Err:508	Err:508
20	NA	20	NA
#N/A		#N/A	
#N/A		#N/A	

ASSETS
Cash & Equivalents
Trade Receivables - (net)
Inventory
All Other Current
Total Current
Fixed Assets (net)
All Other Non-Current
Total
LIABILITIES
Notes-Payable-Short Term
Cur. Mat.-L/T/D
Trade Payables
Income Taxes-Payable
All Other Current
Total Current
Long Term Debt
Deferred Taxes
All Other Non-Current
Total Liabilities & Net Worth
INCOME DATA
Net Sales
Gross Profit
Operating Expenses
Operating Profit
All Other Expenses (net)
Profit Before Taxes
RATIOS
Current
Quick
Sales/Receivables
Cost of Sales/Inventory
Cost of Sales/Payables
Sales/Working Capital
EBIT/Interest
Net Profit + Depr., Dep.,
Amort./Cur. Mat. L/T/D
Fixed/Worth
Debt/Worth



0.00%            0.00%  
0.00%            0.00%  
0.00%            0.00%  
32.26%           32.26%

Err:508           Err:508  
Err:508           Err:508  
Err:508           Err:508  
Err:508           #N/A  
Err:508           Err:508

Err:508           Err:508  
Err:508           Err:508  
Err:508           Err:508

% Profit Before Taxes/  
Tangible Net Worth  
% Profit Before Taxes/  
Total Assets  
Sales/Net Fixed Assets  
Sales/Total Assets  
% Depr., Dep., Amort/Sales  
% Officer's Comp./Sales

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**RMA**

Year 1      Year 2      Year 3

48.4	48.4	48.4
0.0	0.0	0.0
16.1	16.1	16.1
0.0	0.0	0.0
64.5	64.5	64.5
64.5	64.5	64.5
3.2	3.2	3.2
100.0	100.0	100.0
0.0	0.0	0.0
0.0	0.0	0.0
0.0	0.0	0.0
0.0	0.0	0.0
0.0	0.0	0.0
0.0	0.0	0.0
0.0	0.0	0.0
0.0	0.0	0.0
100.0	100.0	100.0
100.0	100.0	100.0
Err:508	Err:508	Err:508
Err:508	Err:508	Err:508
Err:508	Err:508	Err:508
Err:508	Err:508	Err:508
Err:508	Err:508	Err:508
#N/A	#N/A	#N/A
#N/A	#N/A	#N/A
#N/A	#N/A	#N/A
15.1	11.3	11.5
#N/A	#N/A	#N/A
Err:508	Err:508	Err:508
0.00	0.00	0.00
0.00	0.00	0.00
0.3	0.3	0.3
0.0	0.0	0.0

Err:508 Err:508 Err:508

Err:508 Err:508 Err:508

Err:508 Err:508 Err:508

Err:508 Err:508 Err:508

0.00% 0.00% 0.00%

Err:508 Err:508 Err:508